

Stockport Local Medical Committee

PO Box 125
Stockport
SK6 6WL
Telephone: 07790 939650

16 January 2007

To: The Senior Partner / Practice Nurse / Manager

Dear Colleague

Re Flu Vaccine Consortium 2007

I am pleased to advise that we have now received the tenders to supply the Greater Manchester Flu vaccine consortium for 2007.

The Association of Greater Manchester LMCs has once again chosen **Solvay** and **Wyeth** as its preferred suppliers for the forthcoming flu season and I have attached a schedule showing the details of their offer.

As last year, the consortium's choice of supplier has been based on the following criteria:

- Choosing two suppliers whose supply chain is not linked.
- Best combination of profit to GP and NHS price
- Suppliers track record

Therefore to ensure GPs have the opportunity to maximise the income generated from the flu campaign, the consortium's preferred supplier is Solvay who are offering their *Imuvac* vaccine. Potential net income to practices before the newly calculated dispensing fee will be in the region of £4.03 per dose. Wyeth will be the consortium's secondary supplier and their *Enzira* vaccine will give a potential net income to practices before the newly calculated dispensing of £3.68 per dose.

There have been no significant changes in NHS prices this year; however previous year add on costs of Container fee, On Costs and Dispensing Fee have all been replaced with a Single Dispensing Fee which is calculated according to the number of prescriptions per GP. I have therefore included a typical

Dispensing Fee in the table below to allow an indicative comparison with previous years.

Once again, Solvay and Wyeth have indicated that they would prefer to take orders directly from practices. Their respective Call Centres / Representatives will therefore begin to contact practices in the very near future. Practices should make sure they know which supplier they have placed an order with as a small number of practices placed duplicate orders last year with both suppliers.

As in previous years practices can either place their order with one supplier or split their order between the two suppliers.

Naturally, should you have any queries in respect of this year's consortium please do not hesitate to contact me.

Yours faithfully

P J Stevens
Executive Officer

Greater Manchester Flu Consortium 2007

Company	NHS Price Ex VAT	Discount Offered	Income per Dose Inc VAT before Dispensing Fee	Typical Dispensing Fee	Typical Income per Dose	Reserve	Sale or Return	When payable	Min Order
Solvay (Imuvac)	£6.59	52%	£4.03	£2.34	£6.37	10%	10%	Pay 31/3/08	50
Wyeth (Enzira)	£6.59	45%	£3.68	£2.34	£6.02	Nil	10%	120 days	50